

# **Economics Career Development Office Career Options Guide**

### **International Trade**

The international trade sector includes many different organizations engaged in a wide range of trade-related activities. These organizations are all potential employers. To pursue a career or get a job in international trade, you could work for producers and distributors, trade service providers, trade assistance providers or trade regulators. For more information about careers in international trade please review the **guide** from the Center for International Trade Development.

# **Recommended Courses** (P = Prerequisite)

## Advanced Electives in the major in order of relevance

- Econ 464 International Trade and Finance (P: Econ 301, 302)
- Econ 467 International Industrial Organizations (P: Econ 301)
- Econ 475 Economics of Growth (P: Econ 301, 302; **B or higher in Math 221**)
- Econ 666 Issues in International Finance (P: Econ 301, 302, 310; Math 221)
- Econ 450 Wages and the Labor Market (P: Econ 301)
- Econ 521 Game Theory and Economic Analysis (P: Econ 301, Math 222)

#### Applied Fields in the major

- Econ 421 Economic Decision Analysis
- Econ 462 Latin American Economic Development
- Econ 473 Economic Growth and Development in Southeast Asia
- Econ 474 Economic Problems of Developing Areas
- Econ 477 Agricultural and Economic Development in Africa
- Econ 663 Population and Society
- Econ 671 Energy Economics

#### Suggested Courses Outside of the Department of Economics

- Finance 445 Multinational Business Finance
- Poli Sci 312 Politics of the World Economy
- Poli Sci 371 International Political Economy
- Intl St 602 Topics in Politics and Policy in the Global Economy
- Intl Bus 200 International Business
- AAE 244 The Environment and the Global Economy
- Philos 515 Public Health Ethics
  - \*Also consider majors in International Business or International Studies

# **Student Organizations**

- Economic Student Association
- Badger Talking Points (BTP)
- International Business Student Association

## Gain Technical Skills (FREE FOR STUDENTS!)

- DoIT Software Training for Students
- SSCC Training Classes

# Job and Internship Search

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# **Sample Job Titles**

- Export Marketing Representative
- International Sales
- Export Sales Representative
- Market Research Analyst
- International Trade Specialist
- International Business Development Manager
- Shipping/Transport Clerk
- Trade Finance Specialist
- Export Credit Insurance Specialist

## **Additional Resources**

- Centers for International Trade Development (CITD)
- International Trade Administration
- United States International Trade Commission
- Washington International Trade Association
- Vault Career Guides (access through Career Insider on BuckyNet homepage)